

Destination: Solutions



Get started

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SHELL FLEET SOLUTIONS
TOGETHER ANYTHING IS POSSIBLE



Why Shell Fleet Solutions

The Shell Brand

Since 1897, Shell has evolved into a global and diverse group with more than **90,000 employees** in over **70 countries**. Shell's powering progress strategy is to accelerate the transition to net-zero emissions, purposefully and profitably, by working together to provide more and cleaner energy solutions. From 2025 to 2030, we will use the investor trust we have earned to drive further investment, while working to achieve our climate targets. And from 2030 to 2050 we will fulfil the goals of Powering Progress, while offering more and cleaner energy solutions on the path to net zero.

Health, safety, security

Everything we do is underpinned by our core values of honesty, integrity, respect, and our priority commitment to safety. Our Goal Zero ambition focuses on no harm and no leaks. We set consistently high standards and continue to raise that bar every day to drive a culture of safety.

Consultancy and customer service

When you work with us, you benefit from exceptional and personalized customer service, delivered by professional and empowered people working safely together across all of Shell. Your Key Account Manager will work with you to understand your unique business needs and use the power of Shell to help bring you the solutions you need to maximize results for your business.

Implementation

Our exceptional support continues through set up and implementation. We will ensure you get everything you need, including education, so you are ready to optimize the benefits of Shell Fleet Solutions.



Shell Fleet Solutions in the United States

Shell Network

With more than 46,000 branded sites globally and over 12,000 branded sites in the United States, Shell has the largest retail gasoline network to provide you with convenient locations nearby for the very best products and services you and your drivers need.



[Go to Shell Network page >](#)

Shell Fuels

Shell gasoline is scientifically proven to help improve mileage*. With more than twice the cleaning agents required by the Environmental Protection Agency, all three grades of Shell Gasoline help improve vehicle fuel economy by actively cleaning and protecting critical engine parts from performance-robbing gunk.



*Compared to minimum detergent gasoline. Measured using industry standard and Shell proprietary tests. Helps to protect key fuel system components such as intake valves from the build-up of performance robbing deposits. Actual effects and benefits may vary according to vehicle type, driving conditions and driving style.

[Go to Shell Fuels page >](#)

Shell Fleet Cards

Shell has a range of universal and proprietary fuel cards that can help provide improved convenience, savings, security and control. Our 24/7/365 dedicated customer service team is on hand to address your individual business needs in every way possible.*



[Go to Shell Fleet Cards page >](#)

Accelerate to Zero

Keeping efficient operations and sustainability goals top of mind, Shell is committed to helping you achieve a more sustainable future. Accelerate to Zero is a consultancy service and range of solutions that are designed to help you map the best course of action to meet your fleet's specific decarbonization needs.



[Go to Accelerate to Zero page >](#)

Shell Telematics

Shell Telematics can make your data work harder for your business. With the latest GPS vehicle tracking technology and integrated Shell fuel card data, Shell Telematics can provide the visibility needed to get the best results from drivers, vehicles, and operations.



[Go to Shell Telematics page >](#)

Shell TapUp

Save time and money reducing your footprint with mobile fuel delivery. Shell TapUp brings the fuel to you and refuels your fleet on location. Because Shell TapUp takes care of the fueling ahead of time, you spend less time fueling during your operation and save the miles driven.

[Go to Shell TapUp page >](#)

Shell Recharge

Shell Recharge provides customized, turnkey EV charging solutions for your fleet, and helps take care of every step on your journey to electrification. Shell Recharge services cover hardware selection, solution design, turnkey installation, and charging station management software Shell Sky™, including support and maintenance services.



[Go to Shell Recharge page >](#)

Shell Network

The World's #1 Mobility Retailer



#1

Major gasoline brand share in US¹

#1

Major premium gasoline brand share in US¹

#1

Best-selling brand in fast lubricants in US²

#1

Heavy duty engine oil in US³

Our history

Founded in 1897, Shell is the world's largest single-brand retailer, with over 46,000 retail stations in more than 70 countries.

Cleaner energy solutions

For more than 100 years, we've been committed to high-quality fuels research, development and innovation to meet our customers' evolving needs. We will invest in businesses where we believe we have enduring competitive advantage, where we can win. These include charging for electric vehicles, biofuels and hydrogen, where we already have market-leading positions. Also, power, but based on a disciplined approach to returns. We will focus on the parts of the world where governments are moving fastest, and where consumer demand is changing, to make large-scale investments profitable.

Shell retail in the US

As the number one fuels retailer in the US, we provide our customers with innovative products, programs and services that can help accelerate bottom-line performance.

We leverage the experience and skills of nearly 13,000 employees to deliver reliable fuel supply and add value for eight million customers a day through over 12,000 Shell retail stations.

¹ The NPD Group/Motor Fuels Index/Annual 2019

² NOLN 2018 Fast Lube Operatory Survey Results

³ The NPD Group/Retail Tracking Service/Dollar Sales by Brand Family/12 ME November 2019

Shell Fuels

Shell Gasoline helps improve your mileage*

Shell Gasoline is scientifically proven to help improve your mileage.* With more than twice the cleaning agents required by the Environmental Protection Agency, all three grades of Shell Gasoline help improve your vehicle's fuel economy by actively cleaning and protecting critical engine parts from performance-robbing gunk. Shell Gasoline is also certified TOP TIER™, a higher standard for engine cleanliness and performance set by auto manufacturers.

All grades of Shell Gasoline provide unsurpassed protection against gunk. Gunk is another name for carbon deposits that can build up in engines running on lower quality gasolines, and act like a sponge in your engine, absorbing and trapping gasoline, and making combustion less efficient. Industry data indicates, and car manufacturers recognize, that a clean engine is more fuel-efficient, produces fewer emissions and allows vehicles to perform at their best. Shell Gasoline contains a patented cleaning system that actively cleans intake valves and fuel injectors and protects against future build up. No other gasoline protects better against gunk!



Shell Gasoline is engineered to provide:



Improved fuel economy

Shell Gasoline is scientifically proven to help improve your mileage by actively cleaning and preventing engine deposits*.



Unbeatable Protection

No other gasoline does a better job of protecting critical engine parts against deposits. All three grades of Shell Gasoline provide unsurpassed protection against engine gunk.



Optimal Performance

Shell Gasoline acts like a barrier that shields and protects engines from performance-robbing gunk, so your engine can perform at its best.

*Compared to minimum detergent gasoline. Measured using industry standard and Shell proprietary tests. Helps to protect key fuel system components such as intake valves from the build-up of performance robbing deposits. Actual effects and benefits may vary according to vehicle type, driving conditions and driving style.



Shell Fleet Navigator Card

Save money, simplify tasks, free up time to focus on your business



Convenience

Fuel up at over 12K Shell stations and 95% of all U.S. fueling stations so you always have a convenient way to fill up, snack up, and go. Access your account anywhere, anytime with online and mobile tools, and get help whenever you need with 24/7/365 customer service.



Control

Set limits on what, when, and how much can be purchased. View built-in reports detailing all aspects of fueling activity. Activate, suspend or terminate cards through online and mobile tools.



Security

Cancel lost or stolen cards in real time. Cut down on your risk of fraud and misuse with Driver IDs and purchase controls. Know who purchased what, where and when with DriverDash.



Savings

Earn big rebates of up to 5 cents per gallon*. Pay less with discounts at participating Jiffy Lube® locations**. Get money-saving insights on maintenance, mileage and training.

*Rebates are tiered, and are dependent on gallons fueled at Shell each billing cycle. Earn up to 5¢/gal rebates on the Shell Fleet Navigator Card. Rebates are not applied at the time of purchase – they appear as an account credit on your billing statement. Rebates are not applied at the time of purchase – they appear as an account credit on your billing statement when balances due are timely paid pursuant to the terms and conditions of your account agreement. Rebate tiers are subject to change without notice prior to applying and/or acceptance. Subject to credit approval, applicable law, and the terms and conditions of your account agreement.

**At participating locations. Certain restrictions apply. Valid for Jiffy Lube Signature Service® Oil Change services and additional preventative maintenance services which vary by location. Visit www.jiffylube.com to locate a Jiffy Lube service center near you and view the services offered.



Shell Fleet Cards

Save money, simplify tasks, free up time to focus on your business



Convenience

Fuel up at over 12K Shell stations or choose a fleet card that's accepted at 95% of all U.S. fueling stations. Access your account anywhere, anytime with online and mobile tools, and get help whenever you need with 24/7/365 customer service.



Control

Set limits on what, when, and how much can be purchased. View built-in reports detailing all aspects of fueling activity. Activate, suspend or terminate cards through online and mobile tools.



Security

Cancel lost or stolen cards in real time. Cut down on your risk of fraud and misuse with Driver IDs and purchase controls. Know who purchased what, where and when with DriverDash.



Savings

Earn big rebates of up to 6 cents per gallon*. Pay less with discounts at participating Jiffy Lube® locations**. Get money-saving insights on maintenance, mileage and training.

*Rebates are tiered by card, and are dependent on gallons fueled at Shell each billing cycle. Earn up to 5¢/gal rebates on the Shell Fleet Navigator Card, earn up to 6¢/gal on the Shell Fleet Plus® Card and Shell Small Business Card. Rebates are not applied at the time of purchase – they appear as an account credit on your billing statement when balances due are timely paid pursuant to the terms and conditions of your account agreement. Rebate tiers are subject to change without notice prior to applying and/or acceptance. Subject to credit approval, applicable law, and the terms and conditions of your account agreement.

**At participating locations. Certain restrictions apply. Valid for Jiffy Lube Signature Service® Oil Change services and additional preventative maintenance services which vary by location. Visit www.jiffylube.com to locate a Jiffy Lube service center near you and view the services offered.





Shell Recharge

Your one-stop shop for fleet charging

Power your EV fleet with end-to-end charging and power solutions



Hardware selection

Secure high-quality, OCPP-compliant L2 and DCFC charging hardware from Shell's global vendors.



Solution design and turnkey installation

Find the most suitable charging solution for your fleet needs, and work with Shell for turnkey design and build services.



Charge point management software with Shell Sky™

Deploy and operate your EV charging infrastructure network at enterprise scale with our cloud-based Shell Sky™ software.



Support and maintenance services with Shell Sky Care™

Benefit from uptime, preventive maintenance, and prompt service to fix issues.



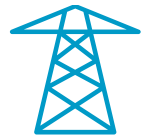


Shell Energy

A better way to power your business

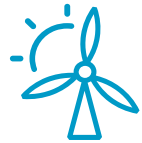
Get the energy supply you need to power your business with Shell Energy's combination of electricity, renewable energy, and natural gas solutions.

[Click here](#) to learn more.



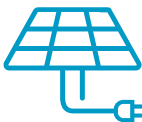
Energy solutions

Manage energy costs, build resilience, and increase operational efficiencies with integrated solutions and smart services that can help optimize your energy usage.



Energy decarbonization products

Reliable supply of cost-effective renewable energy and environmental products that can help you reach your goals.



Energy supply

Get the energy supply you need to power your business with Shell Energy's combination of electricity, renewable energy, and natural gas solutions. Backed by one of the industry's largest trading operations.



Accelerate to Zero

Map your journey to a more sustainable future with us!



While many fleets share the same end goal, every journey is likely to be different. Accelerate to Zero can help you chart your decarbonization course by bringing together our full range of consultancy services and products in a tailored program to meet your fleet's specific needs.

We will team up with you, your fleet and your business at every stage on this journey to a more sustainable future.



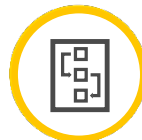
Diagnose

We build an understanding of your current goals and conduct an analysis of your fleet performance



Deploy

Deploy the right solutions for your business to accelerate your decarbonization goals.



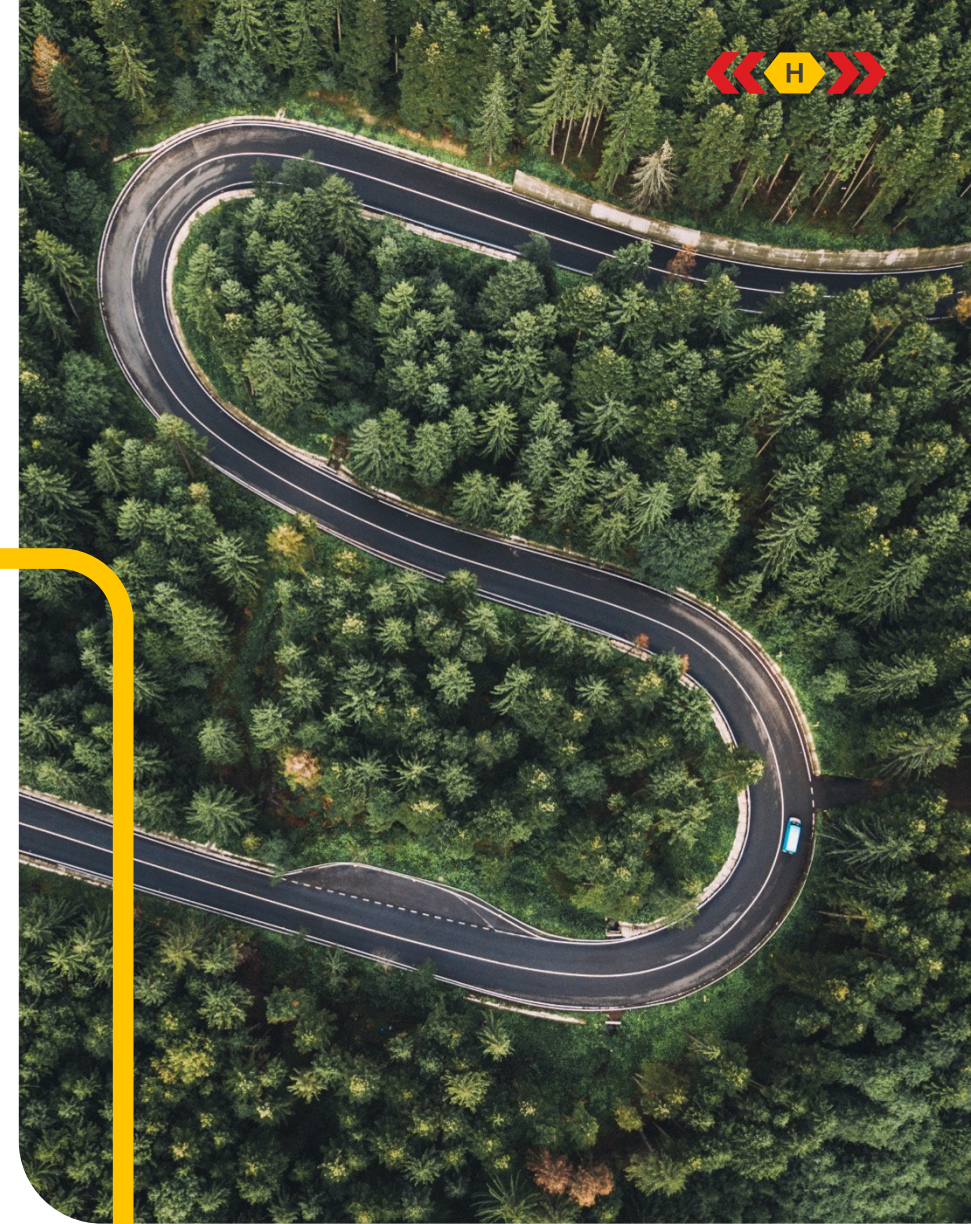
Build

We build a robust plan, tailored to your fleet and business, identifying quick wins to power progress.



Realize

Monitor and track results, with recommendations to help your fleet become more sustainable.



SHELL FLEET SOLUTIONS
TOGETHER ANYTHING IS POSSIBLE

Shell Telematics Increase your fleet fuel efficiency

Shell Telematics

Shell Telematics can make your data work harder for your business. With the latest GPS vehicle tracking technology and integrated Shell fuel card data, Shell Telematics can provide the visibility needed to help get the best results from drivers, vehicles and operations. Benefits include:



Efficiency

Track your vehicles and optimize your route planning.



Productivity

Work smarter with actionable data to prevent unscheduled maintenance and downtime of vehicles.



Safety

Help keep drivers safe by managing working hours, improving schedules and monitoring driving behavior.



Security

Maintain financial control and protect your fleet against potential fraud.

Shell Telematics Sustainability tools



Shell Telematics

The journey to reaching your sustainability goals begins with understanding the current state and needs of your fleet. Shell Telematics allows you to generate and capture data based on your fleet's specific performance so you can make decisions that work best for your business.



Green Fleet Dashboard

Allows you to benchmark fuel efficiency, safety performance, and vehicle optimization against similarly-sized fleets and vehicle types. Operational and environmental opportunities for improvement can be identified using your own data.



Electric Vehicle Suitability Assessment (EVSA)

Monitors and analyzes driving patterns, routes, and vehicle types to generate custom EV recommendations. In addition to gathering your fleet's specific performance metrics, and understanding range requirements, the EVSA assesses the financial saving and the environmental benefits to transitioning to EV so you can electrify with confidence.

Shell TapUp

Save time, money and miles

Shell TapUp provides mobile delivery of high-quality fuels direct from their vehicle to your fleet. Your refueling operations run more efficiently, and your fleet spends more time on the road.



Saving example for a fleet of **100 vehicles**

- Each vehicle drives about **2.2 miles** out of the way to fill up
- Each vehicle fills up on average **7.7 times** per month
- A gas station stop adds more than **20 minutes** to each trip

Potential savings per year:
3,080 hours of fueling*
20,300 miles of fueling trips*

Benefits include:



Save time

Avoid driving the extra miles to the gas station and wasting time with non-value-adding activities. Shell TapUp drives to your site to refuel your vehicles.



Receive alternative fuels

Shell TapUp can bring alternative fuels to your fleet. By offering a wide range of fuels, we can accommodate your fleet with the energy it needs, today and tomorrow.



Remove hassle

Our auto-logging technology allows for seamless and transparent data in real time. This removes the hassle of dealing with receipts and fuel reconciliation for individual vehicles and eliminates the risk of fuel card fraud.

*These estimated savings in hours and miles utilized the data provided on GEOTAB website. Results may vary.

